

**Multistate Tax Commission**  
**Telecommunications Sales Factor Apportionment**  
**Policy Goals, Work Objectives and Timelines**

**POLICY GOALS**

The Uniformity Committee is charged with the responsibility of drafting uniform regulatory language related to an alternative sales factor calculation for sales of telecommunication services. The goals of this project are the same as the overall goals of the Multistate Tax Commission. They are to:

- Encourage tax practices that reduce administrative costs for taxpayers and the States;
- Develop and recommend a uniform regulation for the allocation and apportionment of income related to sales of telecommunication and other similar services that promotes proper state taxation of multistate and multinational enterprises; and
- Encourage business compliance with state tax laws through education, negotiation and enforcement.

**WORK OBJECTIVES**

1. Develop a uniform recommendation for allocation and apportionment of income from sales of telecommunication and other similar services which encourages tax practices that reduce administrative costs and promotes proper state taxation of the income.
2. Develop an education, negotiation and enforcement recommendation which encourages business entities to comply with state tax laws.

**TIMELINE**

DATE	FORUM	PLANNED ACTION
March 15, 2004	Subcommittee Meeting	Discussion of Current Draft
April 14, 2004	Teleconference	Goals and Criteria For Evaluating Proposals/Draft3
June, 2004	Document Distribution	White Paper from Industry
July 25-26	Subcommittee Meeting	Review and Discuss Industry White Paper and Current Draft of Proposed Rule